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Provo Monday, May 31, 1915, for a few days e the many valuable prizes we are going to

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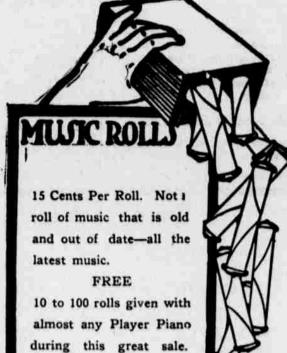


Listen A Few New Pianos, \$250, To Me! \$300 and \$350 Values, Now \$98, \$118 and \$145. Come Early.









A STATEMENT FROM THE MANUFACTURERS OF PIANOS THROUGH THEIR AUTHORIZED REPRESENTATIVE NOW IN CHARGE

OF THIS SALE. I am the factory representative. I secure an order for the manufacturers I represent for three pianos every time I can sell two during this sale. I do not care for retail profit or even wholesale profit. My manufacturers have accumulated a surplus stock Everyone knows that export trade, particularly in musical instruments, is now at a standstill. If you expect to buy a piano in the next ten years you are doing yourself an injustice if you do not see me within the next few days. Your own terms can be had. I will make the first payment for you, the bal-ance can be paid as best suits you. A little every week or every month.

A. G. BARNES, AUTHORIZED FACTORY

## We Don't Sing the Praises of Player Pianos That Have Failed to Keep Abreast in the March of Progress

We Are Selling Modern, Metal Tubed, Five-Point Motor, Flexible Finger, Player Planes, With Perfect Music Roll Tracking Device.

Instruments Equipped With Rubber Tubing, and a Lot of Claptrap Pointers, Buttons, Levers, Etc., Are Obsolete. Study Them Carefully. They Are Dear at Any Price.

Free Music Rolls Included During the Great Sale Now in Progress.

Don't be misled by antiquated testimonials; a testimonial without date does not prove anything. A testimonial given many, many years ago for a cabinet Planola cannot possibly apply to the modern piano player. A few years ago in the development stage of the wonderful player plano, a much advertised player, in spite of its many musical short-comings, was of course the best to be had. But the world moves, the player plane has progressed faster even than the automobile has progressed. What was considered a high point of perfection a few months ago is now practically obsolete. The necessity of buttons, pointers, emphasizers, levers and other complex and confusing attachments to player planes has been overcome. The modern human touch, flexible finger, the metal tube, five-point motor, perfect music roll guiding device, player plano is sweeping all be-fore it. That's the kind of a Player Plano to buy. That's the kind of a Player Plane we now sell.

The modern so ostyle music roll positively makes pianusts of the very highest order of every member of the family.

THE STROHBER PLAYER PIANO AND EVERETT
BABY GRAND PLAYER PIANO.

In tone quality and as upright or Baby Grand

pianos, each instrument represents perfection. All the exclusive and wonderful features, the flexible striking finger, the automatic guiding device, five-point motor, etc., are all to be found in this Player Piano, and the price is not \$1,750, but in this sale these instruments will be only \$865, with \$30 additional for slightly fancier cases and \$60 more for the very fanciest. The liberal payment plan applies to these superb little Pianos and Baby Grands as to all others.

others.
PRICES THAT ARE ALMOST UNBELIEVABLE.
Please depend upon it that this sale of player planos is of much and intense importance. A metal tubing up-to-the-last-minute perfected player plano, usually priced to retail at \$600, is now offered for less than half price, or \$285! A plainer modal Player. Plane is actually only \$245. This is the cash price, but for mere additional simple interest will deliver for \$20 down (and Barnes will make the \$30 payment for you), then you only pay the \$8 a month free

for \$20 down (and Barnes will make the 200 payment for you), then you only pay the \$8 a month, free music rolls included. Nearly all new.

\$10 a month till \$385 is paid will buy a higher grade fancy walnut Player Piano, a brand new one, an instrument usually priced at \$650. We will give a bill of sale when only \$365 has been paid for this beauty, and include a most liberal supply of music

A Weber Pianola Piano, widely advertised at \$1,000, is now priced at \$486, payments \$9 a month, free music rolls included. Other Pianola Pianos, \$418, \$488, \$288, etc.; like new

A very little more will buy a Weber Pianola Piano, the very highest priced one, but payments are to be arranged at \$15 a month. Free music rolls, too. Superb Player Pianos De Luxe, the very finest yet constructed, totally and mechanically, instruments that excel any \$1,150 plane to be had, poss ing 5 points of superiority over the next best make. We are pricing one of these instruments at \$585, and a plainer style for \$545, payments \$15 a month, free music rolls included.

Old style Pianolas for \$65 apiece. A liberal sup-ply of music is included. W want them out of the

Space forbids detailed mention of all of the in-struments in this sale, but suffice it to say that every player plane on the floors is marked at correspond-

In a sale of this kind buyers come from every-where and they act quickly. There are no dupli-cates except in a few instances. For this reason we say come at once

We know of only one way to do business quickly and that is to cut prices. Relentless, uncompromising price reduction, and thus this occasion is presented. Never have modern player planos been obtained for so little money and never again will they be had at such extraordinary savings in price. Any of these instruments will be shipped subject to examination and free trial.



ALMOST EVERY MAKE OF PLAYER PIANO AT A PRICE LESS THAN THE SAME PIANO WOULD SELL FOR AT ANY OTHER TIME WITHOUT THE PLAYER.

WEBER PIANOLA PIANOS

\$ 1000 values \$486. Other Pianola Pianos, like new, \$800

values, \$318; \$600 values, \$287



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Nearly Even

\$500 Values, \$750 Values,